# Case Study 13



# **CLIENT DETAILS**

# **Title** President

**Tenure** 1 year

Followers 2,870K

#### **COMPANY**

# Industry

**Financial Services** 

No of Employees 29

Founded 2022

## **GOALS**

- · Increase brand visibility
- Online presence to represent well-known status as an industry thought leader

FIRST 4 MONTH KPIS



<sup>\*</sup> These metrics are calculated as a rolling average of the previous 3 months, to best show trends over time

## **OUTCOME**

- LinkedIn content and interaction has positively increased team and follow
- Consistent posting and engagement has positively impacted recruiting efforts
- Has utilized LinkedIn to promote and drive traffic to speaking engagements and other events



"Things are going very well. Erin is helping me to dig up content and posts that are buried in my brain somewhere. We are starting to see impact in the analytics, which is encouraging"