# Case Study 14



## **CLIENT DETAILS**

**Title** Founder & CEO

**Tenure** 3 yearS

Followers 5,349K

#### **COMPANY**

## **Industry**

**Business Consulting** 

No of Employees

Founded 2020

#### **GOALS**

- · Building Brand
- · Raising profile
- Acquiring more customers
- Positioning competitively

FIRST 4 MONTH KPIS



<sup>\*</sup> These metrics are calculated as a rolling average of the previous 3 months, to best show trends over time

### **OUTCOME**

- LinkedIn content and Has implemented practices similar to EP's onboard process in their own company stating it is "The best I've ever seen"
- Boost in client acquisition directly related to LinkedIn following



"I have been looking for a partner of EP's caliber for years.

I really appreciate the depth that you go into"